

INTERNATIONAL TRADE

OVERVIEW

Companies know that active participation in the world market expands their world of opportunity. Doing business in the international arena requires navigating a wide array of statutes and regulations across multiple jurisdictions which govern the movement of goods, technology, software, people and services across borders. BCLP has long counseled clients in successfully complying with these laws, helping them to chart a path through the complex intersections of government requirements and their strategic business goals. As trusted advisers to our clients, we provide counsel on the range of challenging issues that come into play when you do business in multiple jurisdictions.

With International Trade lawyers located across the United States and Europe, we offer strategic and operational advice to clients engaging in global trade and international business across a range of industries including the computer, information technology, telecommunications, software, electronics, process management, aviation and aerospace, consumer products, retail, chemical and pharmaceutical sectors.

KEY AREAS OF FOCUS:

- **Export Controls and Economic Sanctions:** We advise multinationals on all aspects of compliance with export and import controls, and the application of sanctions.
- **Customs and VAT Law:** We counsel importers on Customs compliance, including audits and focused assessments, and on matters affecting their daily operations from tariff classifications to import licenses and country of origin markings. We also advise on Customs seizures in the U.S. and Russia.
- **Trade Policy and Trade Remedies:** Our attorneys help multinationals navigate the complex global trade environment with advice on global trade policies including Brexit, free trade agreements, the World Trade Organization and others. We also advise on trade remedies, anti-dumping and countervailing duties and safeguards measures in the U.S., the Eurasian Economic Union (EEU) and other key markets.

- **Anti-Corruption:** Our team, along with the firm's Investigations, Financial Regulation and White Collar Group, advises on internal investigations of questionable payments and defense of charges as well as advising on compliance and training programs.
- **International Investment and Market Access:** We represent private equity funds and corporate clients investing and operating in Europe and Asia. We also represent non-U.S. clients with transactional, regulatory and dispute resolution matters in the United States.
- **Global Mobility and Regulatory Compliance:** We support companies mobilizing and managing global workforces in conjunction with expanding their international footprint. Our advice takes into consideration the regulatory environment in both the domestic and international context, with respect to corporate, tax and data privacy issues, among other key areas.

RELATED PRACTICE AREAS

- Tax & Private Client
- Public Policy & Government Affairs
- Investigations
- White Collar

EXPERIENCE

- Advised a multinational manufacturer of electrical and engineered products on U.S. import, export, sanctions, antiboycott and anti-corruption matters as part of reverse due diligence in connection with two high-profile, strategic sale transactions each involving complex multijurisdictional compliance requirements.
- Conducted an internal investigation and drafted a voluntary self-disclosure to the U.S. Department of Commerce, Bureau of Industry and Security (BIS), for an electronics systems manufacturer in connection with exports to China in violation of U.S. export controls.
- Represented a U.S.-based global manufacturing services company in the EU's solar panels anti-dumping and anti-subsidy investigations (the largest ever EU investigations).
- Represented a UK fulfilment house in an investigation by HMRC into unpaid import duties.
- Advised a major U.S.- based film studio in Russia in matters of customs clearance and customs valuation of goods incorporating intellectual property, including representing the company in court to challenge the Customs' actions.

- Advised a large retail client on the implications of Brexit, including a no deal/WTO rules scenario, on its supply chain. This included advice on the impact of changes to the UK's unilateral preferences to developing countries, the potential loss of existing EU free trade agreements and the implications of leaving the single market and customs union.

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Abraham Accords: three years on

The Abraham Accords Peace Agreement of 13 August 2020 (the Abraham Accords) heralded the normalization of diplomatic and business relations between Israel and the United Arab Emirates (the UAE). This historic regional shift in diplomatic relations ushered in a wave of business opportunities and strategic alliances, which have transformed the economic relationship between the UAE and Israel.

Insights

Jul 13, 2023

The EU's Foreign Subsidies Regulation Goes Live as the European Commission Finalises the Notification Requirements for Businesses

The EU's Foreign Subsidies Regulation (FSR) entered into force on 12 July 2023. Its M&A and public procurement notification regimes will go live on 12 October 2023. On 10 July 2023, the European Commission (Commission) adopted its final version of the FSR's Implementing Regulation alongside the template notification forms. This gives further information on how the FSR regime works in practice, and specifies the information that must be included for mandatory M&A and public procurement notifications. We have written previously about the FSR regime at the beginning of 2023. This article looks at the new FSR regime, and what this means in practice for those doing business within the EU.

News

Jun 20, 2023

BCLP Expands IP and Corporate Practices with High-Profile Group Hire

Following Seattle Office Launch, Firm Announces Latest Major Move with Group of 15 from Dentons Song Jung to Lead Prominent 6-Partner IP Team and Jeff Haidet to Boost Transactional Capability Globally for BCLP

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